

## VISIONS

### **Experience. Versatility. Character**

An independent, medium-sized company located in Bremen with over 200 years of experience. One of the leading providers for sea freight, air freight, warehousing and specialists logistics.

### **Trust. At your side. On your level.**

Through personal contact partners, a flat hierarchy and short chains of command, the expectations and demands of our customers and business associates are always decisively and quickly implemented.

### **Customers**

The expectations and requirements of our customers determine the way we do business. We adapt to our customers and develop with them together.

We offer our services on the international market. In order to be able to provide correspondingly comprehensive and efficient solutions, we place great emphasis on long-term, co-operative business relationships with partners from the areas of commerce, trade and industry.

Every single one of our customers is important to us. Through our many years of good work, we have established ourselves a name with well-known customers from all areas of the economy – from medium-sized enterprises up to global players. We have been working together with our customers in long-term partnerships.

### **Employees and Management**

Our management style: recognition and balanced criticism.

Every employee takes on the responsibility for their position in the company. Each employee has a certain 'room for manoeuvre' and is free to make their own decisions within it and support the implementation.

Our employees have specialist knowledge and methodical and social competence and are both challenged supported at the same time.

Our employees are team players and prepared to focus themselves on the company goals and desires of our customers.

We provide consistent traineeship and further development programmes for specialist and managerial staff to counteract the demographic changes.

### **Profitability**

A satisfactory profit margin is and remains the basis for all future investment. It is of particular importance and secures the future development of the company and the jobs of our employees. All profits are re-invested in the company and used for expansion and innovation projects, to develop and forge new strategies, to develop the strengths of our employees and to bolster our equity. The internal structure of the company is constantly being expanded so as to be able to offer a continual optimised package of services.

### **Flexibility**

Flexibility always begins in the head. Flexibility, which for us also means quality. We manage the most efficient and effective transport solutions for goods and services and the associated information exchange.

We are pursuing our goal with intent. We always achieve what we have in mind: the high demand of finding the optimal solution to providing uncompromising quality at the best value. We move your world.

We are proud of the experience we have made from the innumerable projects that we have completed over the last few decades.

### **Adaptability**

We observe and recognise the demands and the chances in the market. A higher than average level of equity allows us to react quickly and flexibly to the ever-changing demands.

We can react dynamically within the regional and global transport and logistics markets.

### **Quality**

Our services are marked with complete loyalty to our customers, the identification with their interests and goals as well as discretion in all matters.

We constantly strive to make effective improvements to our performance such that we can turn every customer into a lasting reference through our performance record.

Constant/permanent quality control and qualification throughout all parts of our service portfolio.

Personal contact partners (also interdepartmental) who ensure the quality of our services through their consistency and enthusiasm.

### **Green Thinking**

The respect for our environment is closely tied to our business activities.

We plan all processes taking the preservation of our natural reserves into consideration as much as possible; we save energy and avoid waste. We observe all relevant quality and environmental standards. The conscious selection of the method of transport in the sense of the reducing of CO<sub>2</sub> is part of our demands.



### **Co-operation**

In order to expand future-oriented core competencies, we plan to develop our networks and strategic alliances. By using the experience and know-how of our local business partners, we can be more successful in the market and be more globally present through our co-operation with others and we can benefit from the synergy effect. This thus opens up the potential for permanent competitive advantages.